

5/16/2021 HFC Board Meeting Minutes

HFC United Mission Statement

HFC United Soccer is a non-profit organization that is committed to providing a quality soccer program in Hastings and the surrounding community. Our focus is to develop each member, whether they are a player, coach, referee, manager, or parent to their fullest potential at all levels of participation.

Voting Board Members: Ceil Strauss (President & Indoor Rec), Brandon Scholl (Vice President), Vinnie DeGrote (Secretary), Adrienne Haugen (Director of Recreation), vacant (Travel Director), Pam Onnen (Treasurer), Jason Wenisch (Director of Communication and Marketing)

Non-Voting Board Members: Immediate Past President (Jeremy Reuter), Jessica DeGrote (Interim Volunteer Coordinator), Shannon Elliott (Uniform Coordinator), Heder Olanda (Field Coordinator), Erin Stewart (Team Manager Coordinator), Yander Sanchez (Referee Coordinator), Jennifer Lentz (Fundraiser Coordinator)

Staff: Amber Salzman (Girls Director of Coaching and Player Development), Vacant (Administrator), Westley Dayus (Boys Director of Coaching and Player Development)

Attendance: Ceil Strauss (President & Indoor Rec), Vinnie DeGrote (Secretary), Adrienne Haugen (Director of Recreation), Pam Onnen (Treasurer), Amber Salzman (Girls Director of Coaching and Player Development), Westley Dayus (Boys Director of Coaching and Player Development), Shannon Elliott (Uniform Coordinator), Aaron Lundeen

- **6 pm - Call to order, & approve minutes for 4/18/2021** Meeting minutes were tabled till the next meeting in June due to the minutes being incomplete.
- **6:05 Comments from club members** None
- **6:10 Vacant Administrator position update (Ceil)** the board went back and forth updating the job duties for the administrator from when Mike held the position, It is on the website.
- **6:20 By-law updates needed discussion (Ceil)** Include TCSSL, Maybe removing the administrator being able to write checks. and other clean up that may be needed. Ceil is requesting board members to look over the by laws so we can get it on the agenda and the 7 day notice on the changes.
- **6:30 Field prep updates (Ceil, with Heder and Chad)** We had a lot of people stepping up and helping get the fields ready for play. Chad helped out a lot with getting the fields painted since Heder had conflicts and then there were issues with the equipment. We also had volunteers help out with painting of the fields. Going forward any field request should include Chad Stewart. Chad has been in contact with the city's Park and Rec department. Westly recommended that a map of vets be on the front page of our website.
- **6:40 Uniform update (Shannon)** John with Soccerloco got overwhelmed with all the orders with everyone wanting uniforms at the same time, so he has now teamed up with soccer.com. Shannon started looking at podiumwear. Podiumwear is located in St.Paul. Ceil and Brandon met with a new rep with soccer.com who was trying to pitch to keep our business. Sounds like

soccer.com will hold our contract for 2 years that we have signed with Soccerloco. However, we have serious concerns with soccer.com, so will check out other options before agreeing to work with them. Shannon recommends maybe going a custom route. The fabric is guaranteed for 4 years. Shannon is going to get some kits from 3 different vendors and ask for Amber and Westly's help, as well as interested board members.

- **6:50 Budget discussion continued, and approval (Pam)** Pam is going to reach out to program people and we will have to get fees in order in the future.
- **7:10 Refund Requests (if any)** 1 request came in March 22nd. After teams were submitted and before practice started. They were concerned about health concerns within the family. With understanding of the health concerns and following HFC policies:
Vinnie motioned that we credit the family the amount paid this year towards next summer's registration. Adrienne 2nd. Motioned passed 3-0

- **7:15 Financial updates (Pam)**

Liquid Financial Position **4/18 Board Meeting**

Checking \$100,717.03 Savings \$40,455.59 Total - \$141,172.62

Liquid Financial Position **5/16 Board Meeting**

Checking \$90,419.84 Savings \$40,454.84 Total - \$130,874.68

- Investment Current Value \$130,277.53 down 1% from 4/18/21

- **Activity since the last HFC Board Meeting**

- Revenue Breakdown of largest items

- Registration
- Sponsorships
\$500 Dan Rother Photography

- Expenditures Breakdown of largest items

- Payroll (approx.) \$2,900.00
- TCSL Summer Registrations \$4,200.00
- Indoor Soccer Arena Rental \$10,824.00
- Indoor Soccer Ref Charges \$ 2,300.00
- Rec Soccer Uniforms \$ 3,844.25
- Looking ahead:
- (expense) We may still need to add eqpt to the Coach Bags.
- (expense) Ref Fees will be a large expense over the summer.

- **7:30 DOC updates (Amber & Westley)**

HFC United Team Updates

More players have been added to our U19 roster for this season which really has helped with our numbers.

Well done to all involved.

I have begun to complete my boys team evaluations and so far, that is going well. After competition those are sent to coaches to review and answer any questions they may have.

HFC United Team Coaches/Managers Updates

The season is now underway, and we continue to offer support to our coaches and answer simple questions that come up during the week.

HFC Training Updates

The camp details will be available very shortly and Amber and I will work on the registration piece and secure the trainers needed to help.

Jason has already sent a FYI email to the program.

- **Coaches Certification**

Mike Bernard has completed his grassroots coaching courses this week.

Thank you to HFC and Mike Bernard for offering the funds and completing the course to continue to support our players. This also helps without a coaching plan with TSCL, I'd like to see more folks complete the course if possible.

- **Moving Forward for May**

Team game evaluations will continue through May and into June 2021. Camps will be advertised to the program and we will look to finalize team formation schedules with times and levels as the dates have been shared as an FYI by Jason a week or so back.

Items of Note

Storage Lock Up Rental

I know we have talked about a storage locker in town, due to the large number of items like coaches' bags and other items of value.

After being at the field and the storage shed at Vets, I would be in support of that so we can have the Vets shed for flags and spare items for coaches, and painting supplies and then have the storage lock up for the items mentioned above. That way we can have a collection and return the day to the lock up for our coaches' bags, and then allow the code at vets to be shared so coaches can grab game day items or any spares needed.

Amber has been doing more admin stuff for the past week or so. She has been off work and resting after a concussion. She plans on being able to return to the fields this week. Amber has been in contact with Westly about coach evaluations and how he does them. Amber is going to try Westleys approach. Amber has been dealing with registrations for the past month and has been able to max out 3 teams. Amber started talking to rec 3rd and 4th graders about traveling soccer. For the HFC Camp Westly will handle the U9 - U12. Amber will handle U13+ and concentrate on the Play practice Play. Techne has lost momentum within the club and is wondering if we should try and get it going. There was discussion that it be put on hold during the busy outdoor season, but return to it during the off-season.

Amber stressed the need for a storage unit. HFC has always had a storage unit to have 1 location to keep most supplies and coaches bags for travel and rec programs.

Vinnie made a motion to go ahead to rent a 10x10 storage unit

Pam 2nd. motion passed 4-0

- **7:50 Other updates by board/coordinators**
 - **Ceil: Indoor wrap up** Ceil was happy to get the season in, even if 80% of past seasons. Some teams were affected by covid quarentines. Pictures of the top teams are on our website.
 - **Adrienne: spring rec status** Season is up and running.
 - **Other - Yander** - We are short of referees in the State of Minnesota. 1500 short. Yander visited with teams of 13 years and up to see if there is interest in reffing. With covid going on there wasn't a lot of interest. Yander has been in contact with other ref coordinators and finding they are happy with the price increase and drawing adults to Hastings to ref. Yander thanked the board for the price increase of pay for the refs and it's paying off. Refs are coming from Woodbury, Eagan, Red Wing and St. Paul.

- Tryouts dates will be figured out in the near future

- **Upcoming meetings:**
 - **Format? Stay on zoom?-** HFC will continue meeting on Zoom for the time being
 - **Dates: June 27th 2021 at 6pm**

- 8:37pm Vinnie motioned to Adjourn, Addrienne 2nd motion passed 4-0